

TEPC ANNUAL REPORT 2024-25

INTRODUCTION:

Telecom Equipment & Services Export Promotion Council

(Sponsored by Department of Telecommunications, Ministry of Communications, Government of India)
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BRIEF PROFILE



Telecom Equipment and Services Export Promotion Council (TEPC)

Telecom Equipment and Services Export Promotion Council (TEPC) has been set up by the Government of India to promote and develop export of telecom equipment and services from India.

TEPC as a Council plays a critical role in furtherance of Telecom export from the India and assists its member companies in easy facilitation of their respective exports. The Council caters to the complete Telecom Ecosystem including Telecom Hardware Manufacturers, Telecom Service Providers, Telecom Software Vendors and Consultants. Export promotion continues to be a major thrust area for the Government. In a view of the prevailing macro-economic situation, Government emphasis is on exports promotion activities and to facilitate it, various measures are being undertaken through Market Access Initiative Schemes from the Department of Commerce, Ministry of Commerce & Industry India to support the various export.

TEPC has been working with the entire eco-system of Indian telecom exporters as well as various departments of Government of India to deliver and create end-to-end telecom solutions. Keeping in mind the caliber of Indian Manufactures and demand of developing countries, TEPC felicitates various projects in the field of Telecom Digital connectivity. TEPC has invited its members for consortium approach to provide a platform to perform and deliver their respective services to clients outside India. It will also help in sharing the individual expertise of the members and promote the Telecom equipment & services from India to the developing world.

VISION



- TEPC shall continue to promote telecom exports from India
- Promote and accentuate Telecom Exports from India.
- Create a healthy environment for growth of Telecom Ecosystem including manufacturing & Services Sector in India.
- Encourage both private and overseas Investments in India under Foreign Direct Investment.
- Encourage Strategic Alliances, MOUs, and technical/Financial collaborations to boost trade.
- Support local IPRs & R&D activities for Design in India and making of World Class telecom products.

EVENTS:

1. **CommunicAsia 2024:** TEPC organised India Pavilion in CommunicAsia 2024, held from **May 29-31, 2024** facilitating India ICT companies under Market Access Incentive (MAI) scheme of Department of Commerce. Participation in this event helped the Indian companies to interact with potential buyers from across the globe and negotiate business deals and conduct B2B meetings. 18 Indian companies showcased their products in the event.
2. **Defence Sector ICT Conclave- CIS & ASEAN Countries:** Telecom Equipment & Services Export Promotion Council (TEPC) organised Defence Sector ICT Conclave for CIS & ASEAN countries wherein the Ambassadors and High Commissioners of 9+ Countries attended the event. 21 Indian companies showcased their products in the event.
3. **Defence Sector ICT Conclave- African Countries:** Telecom Equipment & Services Export Promotion Council (TEPC) organised Defence Sector ICT Conclave for African countries wherein the Ambassadors and High Commissioners of 14+ Countries attended the event. 18 Indian companies showcased their products in the event.
4. **GITEX Global 2024:** Telecom Equipment & Services Export Promotion Council (TEPC) organised Bharat Pavilion in GITEX 2024, held at Dubai World Trade Centre, Dubai, United Arab Emirates on **October 14-18, 2024**, under financial assistance Department of Telecommunications. 18 Bharatiya companies participated in the event as exhibitors/ delegates. The Bharatiya exhibitors showcased their state-of-the-art telecom products and software in Bharat Pavilion.
5. **GITEX North Star 2024:** Telecom Equipment & Services Export Promotion Council (TEPC) organised Bharat Pavilion in **GITEX North Star 2024**, held at Dubai, United Arab Emirates on **October 13-16, 2024**, under MAI scheme of Department of Commerce. 20 Bharatiya companies participated in the event as exhibitors/ delegates. The Bharatiya exhibitors showcased their state-of-the-art telecom products and software in Bharat Pavilion.
6. **India Mobile Congress 2024:** TEPC organised 'Atma-Nirbhar Bharat Pavilion' in India Mobile Congress 2024 scheduled from **October 15-18, 2024** at Pragati Maidan, New Delhi under financial assistance from Department of Telecommunications, Government of India. India Mobile Congress the biggest technology event in Asia, it is also the biggest networking event in India in the technology space. IMC also includes India's biggest technology exhibition and is a bedrock of technology demos with thought leadership participation from across the globe and grows from strength to strength every year. The details of the exhibitors under Atma Nirbhar Bharat Pavilion and the foreign delegates are as under:
No. of Companies: 64
No. of Start-ups: 200
No. of Foreign delegates: 65+ (from 22 countries)